# Making outsourcing work: The critical success factors

Forty-three percent of GPs say they plan to outsource more of their fund accounting functions in the next 12 months. This headline finding from our 2026 Private Funds CFO Insights Survey highlights a growing trend: outsourcing is no longer just about efficiency – it's a path to achieving greater resilience, accuracy and strategic focus.

In this episode of Alternative Insight, 'Making outsourcing work: The critical success factors', Aztec's Akbar Sharif is joined by Melanie Cohen, an independent consultant to private equity fund managers, and Richard Day, COO at Schroders Greencoat, to examine how GPs are rethinking their operating models and what separates successful outsourcing partnerships from the rest.

**During this episode they discuss:**

- The need for flexible operating models
- How clear governance and shared expectations set partnerships up for success
- Why responsiveness and continuity matter more than ever
- How managers can retain oversight while outsourcing execution
- The growing impact of automation and integrated data on reporting quality.

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