Why deal-by-deal shines in a tough market

In the latest episode, Aztec Group's <u>Julie Fairclough</u>, Director of Private Equity, and <u>Daryl Pilcher</u>, Director, are joined by Ben Cocoracchio, Partner at Addleshaw Goddard, and Christiaan de Lint, Managing Partner at Headway Capital Partners.

During this episode, they discuss:

- 1. The types of deals put together by independent sponsors
- 2. How the terms of the deals are structured
- 3. Practical points from a legal perspective that deal-by-deal sponsors should think about
- 4. How the terms in a deal-by-deal investment differ from a regular fund
- 5. The pros and cons of deal-by-deal investments

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