

Aztec Group appoints Jon Ball as new Client Development Director

Jon joins the Group as Client Development Director, based in our Southampton office.

The newly created role will see Jon work closely with our client delivery and business development teams to build key relationships and ensure the consistent delivery of an outstanding client experience. He will help to drive strategic account management programmes to support a variety of clients across all asset classes and jurisdictions.

Previously a Director with PwC's Strategic Account Management team, Jon worked with clients in FTSE100 financial services, retail and consumer sectors. He has over 20 years' experience in sales and client development roles, including nearly nine years in total with PwC. He also spent a year as Client Partner at a leading compliance consultancy, assisting clients with managing their regulatory obligations. Prior to this, Jon spent a year as a teacher in Osaka, Japan before returning to the UK.

Chief Client Officer, James Gow, said: "Continually developing and evolving our client experience is integral to our strategy as we continue to grow. That's why we look to attract and retain professionals like Jon, who has a strong track record in building trusted relationships and the commercial acumen to strategically deliver value for our clients as the world they operate in continues to change.

"Jon is an excellent addition to our team, bringing energy, enthusiasm and new ideas to this key role. I'm pleased he chose to join us and really looking forward to working with him."